

# Spring Independent School District

16717 Ella Blvd. • Houston, Texas 77090 • Tel. 281.891.6000



## SCHOOL BOARD AGENDA ITEM SUMMARY

<b>SUBJECT</b>	Request for Proposal (RFP) #19-201 – Districtwide Learning Management System (LMS)
<b>RECOMMENDED ACTION</b>	That the Board approve the cooperative contract for a Districtwide Learning Management System to the provider recommended by the administration.
<b>EXPLANATION OF ITEM</b>	The Spring Independent School District requested competitive sealed proposals for the purpose of identifying vendors to provide a districtwide learning management system for the management of student data including, schedules and grades; online teacher and student collaboration; online content management and assignments; parent/student portal; and user-friendly data entry and reporting.
<b>EVERY CHILD 2020 IMPERATIVE</b>	Reach Every Student
<b>EVERY CHILD 2020 COMMITMENT</b>	Excellent Systems of Support and Acceleration
<b>EVERY CHILD 2020 STRATEGY</b>	Implement a Tiered System for Student Support
<b>RESOURCE PERSONNEL</b>	Mark Miranda, Chief Operations Officer Lupita Hinojosa, Chief of School Leadership and Student Support Services Ann Westbrooks, Chief Financial Officer Phillip Ellison, Executive Director of Procurement Services
<b>BUDGET PROVISIONS</b>	Various Funding Sources

**IS ITEM ON BOT WORK SESSION AGENDA** Yes

**IS ITEM ON BOT REGULAR MEETING AGENDA** Yes

**IS ITEM A CONSENT AGENDA ITEM** Yes

**DO YOU HAVE SUPPORTING DOCUMENTS** Yes

**IS THERE A PRESENTATION** No

**WHEN WILL THE PRESENTATION BE MADE** N/A

**DOES ITEM REQUIRE BOARD SIGNATURE** Yes

**DOES ITEM REQUIRE PUBLIC HEARING** No

**MEETING DATE** December 2018

RFP 19-201 Districtwide Learning Management System (LMS)

**Date of Opening:** October 19, 2018, at 2:00 p.m.

**Number of vendors reviewing the solicitation:** 6

**Number of vendor responses:** 6

**Award Value:** The total value of this contract may range from \$750,000 to \$916,177 over the five-year term based on the level of support chosen by the District.

**Award Recommendation Summary:**

Schoology, Inc.

**Primary Location**

New York, New York

**FUND SOURCE:** Budget Unit  
1999-11-999-11-84

Account Code  
6394.00

**Funds Available:** Yes

**Budget Amendment Required:** No

**Contract Term:** The initial term of this contract will be for one (1) year beginning December 12, 2018, through December 11, 2019. Thereafter, the District reserves the right to renew each contract annually for up to four (4) additional one-year terms.

**Summary Tabulation:** See attachment

**Evaluation:** A request for proposals was sent to six vendors able to provide Learning Management System services per previously awarded cooperative contracts. One vendor, PowerSchool Group, was disqualified due to their inability to provide a valid contract which allowed for the purchase of an LMS from their company, through a purchasing cooperative.

Upon review of all of the submissions and onsite presentations by staff members from multiple departments, the District recommends award to Schoology, Inc. based on their competitive long term pricing, software functionality and an implementation methodology that best meets the District's needs.

  
Mark Miranda, Chief Operations Officer

  
Lupita Hinojosa, Chief of School Leadership and Student Support Services

  
Ann Westbrooks, Chief Financial Officer

  
Phillip Ellison, Executive Director of Procurement Services

Event Number: 19-201  
 Event Title: Districtwide Learning Management System (LMS)  
 Event Type: RFP  
 Close Date: 10/19/2018 2:00 PM

### Phase 1 Evaluation Scorecard Summary

EVALUATION CRITERIA: By law (Texas Education Code 44.031(b)) contract awards must be made taking into account the following factors:	Blackboard Inc.		D2L Ltd		Instructure, Inc. (Canvas)		ITSLEARNING INC		Schoolology, Inc.	
	Weight	Points (1-10)	Score (points x weight)	Points (1-10)	Score (points x weight)	Points (1-10)	Score (points x weight)	Points (1-10)	Score (points x weight)	Points (1-10)
1) Purchase price or discount	10%	10.00	10.0%	9.40	9.4%	5.45	5.5%	4.58	4.6%	4.81
2) Long Term costs (service, supplies, maintenance, etc.)	10%	10.00	10.0%	7.34	7.3%	8.89	8.9%	6.80	6.8%	8.82
3) Quality of vendor's goods or services	10%	9.00	9.0%	8.00	8.0%	7.60	7.6%	9.00	9.0%	8.80
4) Extent to which the good or service meets district needs	40%	8.40	33.6%	7.00	28.0%	7.40	29.6%	8.20	32.8%	8.00
5) Reputation of the vendor and of the vendor's goods or services	5%	9.20	4.6%	5.60	2.8%	6.20	3.1%	8.00	4.0%	8.00
6) Vendor's past relationship with the District	10%	8.40	8.4%	6.40	6.4%	6.60	6.6%	7.60	7.6%	5.80
7) Risk Factor	5%	7.80	3.9%	6.60	3.3%	7.80	3.9%	8.20	4.1%	6.60
8) Qualifications & Experience	5%	8.40	4.2%	7.00	3.5%	7.60	3.8%	8.20	4.1%	6.60
9) Customer Support	5%	7.80	3.9%	7.20	3.6%	6.40	3.2%	6.60	3.3%	6.80
<b>Total Score</b>	<b>100%</b>		<b>87.6%</b>		<b>72.3%</b>		<b>72.2%</b>		<b>76.3%</b>	
										<b>74.2%</b>

**\*Note:** PowerSchool Group responded to the request for proposals, however they were disqualified due to their inability to provide a cooperative contract which allowed for the purchase of a LMS from their company.

SPRING ISD RFP #19-201 - Districtwide Learning Management System (LMS)

Phase 2 Vendor Presentation Scorecard

	Software Functionality	Implementation Methodology	Overall Score
<b>Schoology, Inc.</b>	61%	27%	88%
Instructure (Canvas) Inc.	56%	24%	80%
ItsLearning, Inc.	53%	25%	78%
D2L, Ltd.	51%	20%	71%
Blackboard, Inc.	40%	18%	58%